



Introduction to the Stech Group

December 2005



The Stech Group is a Philadelphia based, integrated warehouse, distribution and transportation company.

- Established in 1933, we are a second generation owner-operated distribution company.
 - Standard Warehouse
 - Mid Atlantic Distribution
 - F&W Transport
 - Mid Atlantic logistics
- Dedicated to providing the best service and price
- Own and operate over 700,000 square feet of space
 - Rail-served (NS and CSX)
 - Fire Suppression: Full sprinkler, Central Station Control
 - Modern, Food Grade
 - Philadelphia Commercial Zone
- Own and Operate a fleet of trucks and trailers
- Own and Operate a fully integrated logistics company



The Stech Group owns and operates several warehouses in the Philadelphia, South Jersey area.

- Standard Warehouse:
Pennsauken, NJ
 - 8501 River Road:
180,000 sq. ft.
 - 850 Sherman Avenue:
180,000 sq. ft.
 - 37th and River Road:
170,000 sq. ft.
- Mid Atlantic Distribution:
Croydon, PA
 - 2955 State Road:
200,000 sq. ft.





We provide fully integrated distribution services.

■ Modern Equipment

- 72" Roll Clamps
- Carton Clamps
- Push-pull
- Drum Clamps

■ Services

- Kitting and Display
- Club Store packing
- Cross-docking
- Sub-assembly
- NJ State liquor license

■ Inventory management system

- EDI
- Bar Code
- Vendor Managed Capability
- Web Access

■ Trucking Services

- Pennsylvania PUC
- 48 state authority
- 25 trucks/ 110 trailers and flatbeds
- LTL & Parcel service



The Stech Group is at the nexus of both Canadian and U.S. Railroads.

- We see rail as an asset
 - Sales effort and focus
 - Three salespeople generating new opportunities
 - We target rail-focused products
 - Our throughput of rail cars exceeds 25 carloads per day
 - 4 facilities increases flexibility
 - Reduces congestion
 - Expandable to 33 cars per day
- We have a proven track record with our rail customers
 - International Paper
 - Koch Cellulose
 - Mead Westvaco
 - Greif Inc.
- We are the answer to your northeast distribution requirements.
- We work with CSXT, CP, CN and Norfolk Southern to develop business



We are Paper and Forest Products Specialists...

- We know paper
 - + 2,000 carloads/year
 - We have all necessary equipment
 - Experienced, Quality-trained operators
- Unrivalled flexibility
 - Joint NS & CSX service allows leveraging
 - Better rates
 - Better car supply
 - 4 Rail-served facilities
 - Adequate space
 - No congestion
 - No demurrage





We are Food and Consumer specialists.

- We handle transloading, storage and distribution for many other products.
 - Full complement of specialized equipment for handling any need
 - Experienced operators
- Logistics Group to provide seamless transportation solutions
 - Rail & Intermodal programs
 - LTL and Parcel distribution
 - Truck Distribution
 - JIT





We appreciate your time and attention.

- Tim Fox

- tfox@stechgroup.com
- 609.839.4247

- Marc Massoglia

- marcm@compasstd.com
- 904.430.0489